



# Weight calibration in total calculation of Finnish agriculture

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## Total calculation

- Average results of the economy and production process of different types of agricultural enterprises in Finland
- Aggregate economic indicators are obtained by summing up the weighted results of the bookkeeping farms
- One bookkeeping farm represents many similar farms
- 14 size classes, 10 production types, 7 support areas: in total 980 combinations
- Aim: have reliable figures for all combinations

# Total calculation

Financial Ratios	2012	Balance Sheet , million euros	2012	Revenues , million euros	2012	Production Costs , million euros	2012
<b>Farms represented</b>	56.793	<b>Farms represented</b>	56.793	<b>Farms represented</b>	56.793	<b>Farms represented</b>	56.793
<b>GROSS RETURN TOTAL , million euros</b>	<b>6.120</b>	<b>Intangible assets</b>	<b>312</b>	<b>GROSS RETURN TOTAL , million euros</b>	<b>6.120</b>	<b>PRODUCTION COSTS , million euros</b>	<b>7.391</b>
<b>PRODUCTION COSTS , million euros</b>	<b>7.391</b>	Arable Land	6.880	<b>Crop revenues</b>	<b>1.269</b>	<b>Material costs</b>	<b>2.131</b>
Entrepreneurial Profit , million euros	-1.275	Buildings	3.291	Rye and wheat	200	Fertilizer. Lime	279
Family Farm Income , million euros	755	Machinery	2.762	Barley	326	Other crop production costs	378
<b>Profitability Ratio</b>	<b>0,37</b>	Drainage and permanent crops	1.371	Oats and other cereals	230	Fuel and lubricants	339
<b>=Earnings , million euros</b>	<b>24</b>	Livestock	703	Oilseeds	29	Electricity	203
<b>=Hourly earnings</b>	<b>0,3</b>	Supplies and products	1.309	Grass crops	389	Forage costs	558
<b>= Equity ratio</b>	<b>77</b>	Cash and receivables	837	Potato and sugar beet	75	Livestock costs	375
<b>=Return on assets %</b>	<b>-2,5</b>	<b>TOTAL ASSETS</b>	<b>17.464</b>	Pulses and other crops	21	<b>Farm use</b>	<b>543</b>
		Equity	13.372	<b>Livestock revenues</b>	<b>2.033</b>	<b>Machinery cost</b>	<b>1.061</b>
		<b>Debts</b>	<b>4.093</b>	Cattle revenue	1.508	Depreciation of machines	578
				Pig Production	314	Other machinery costs	483
				Poultry revenues	175	<b>Buildings costs</b>	<b>379</b>
				Sheep and goat revenues	36	Depreciation of Buildings	317
				<b>Glasshouse and outdoor horticultural revenues</b>	<b>562</b>	Other buildings costs	62
				<b>Financial yields</b>	<b>12</b>	<b>Other cost</b>	<b>903</b>
				<b>Other income</b>	<b>221</b>	Insurance cost paid	308
				<b>The sum of Subsidies</b>	<b>2.023</b>	Fixed rents paid	141
				CAP subsidies	617	Other depreciations	50
				LFA- and environmental subsidies	807	Other costs	404
				National and investment subsidies	596	<b>Wages costs</b>	<b>1.522</b>
						Wages paid	223
						Wages claim	1.299
						<b>Interest costs</b>	<b>852</b>
						Interest paid	120
						Interest claim of equity	732

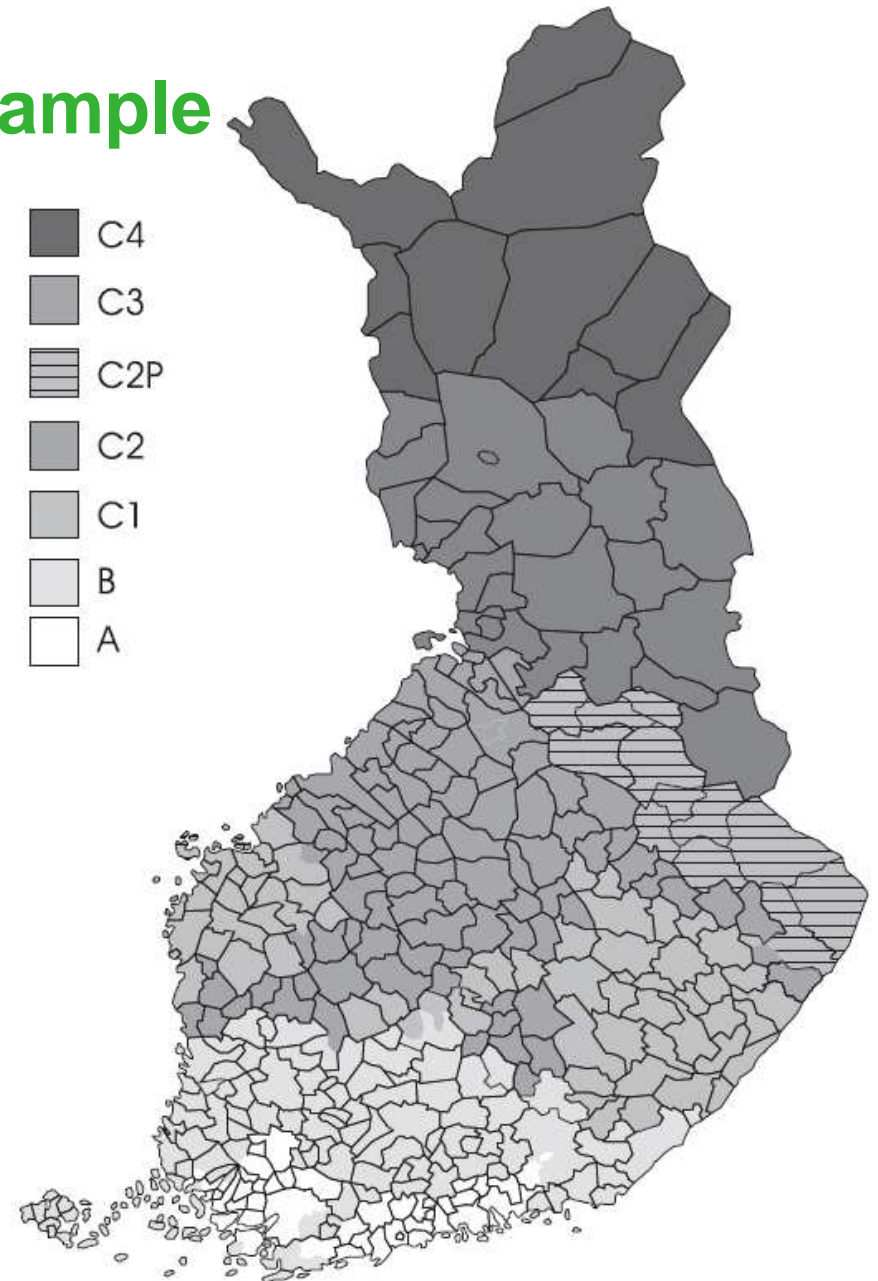
  

Income Statement , million euros	2012
<b>Farms represented</b>	56.793
Revenues , million euros	3.390
Subsidies	1.989
<b>Turnover</b>	<b>5.379</b>
<b>Gross return total</b>	<b>6.109</b>
Variable Costs , million euros	-2.704
Farm use	-543
Wages Demand	-1.299
Fixed Costs , million euros	-1.053
<b>Operating margin</b>	<b>511</b>
Depreciations , million euros	-945
<b>Gross return</b>	<b>-435</b>
Interest Paid	-108
<b>Net Result</b>	<b>-543</b>
Interest demand	-729
<b>Entrepreneurs profit</b>	<b>-1.275</b>



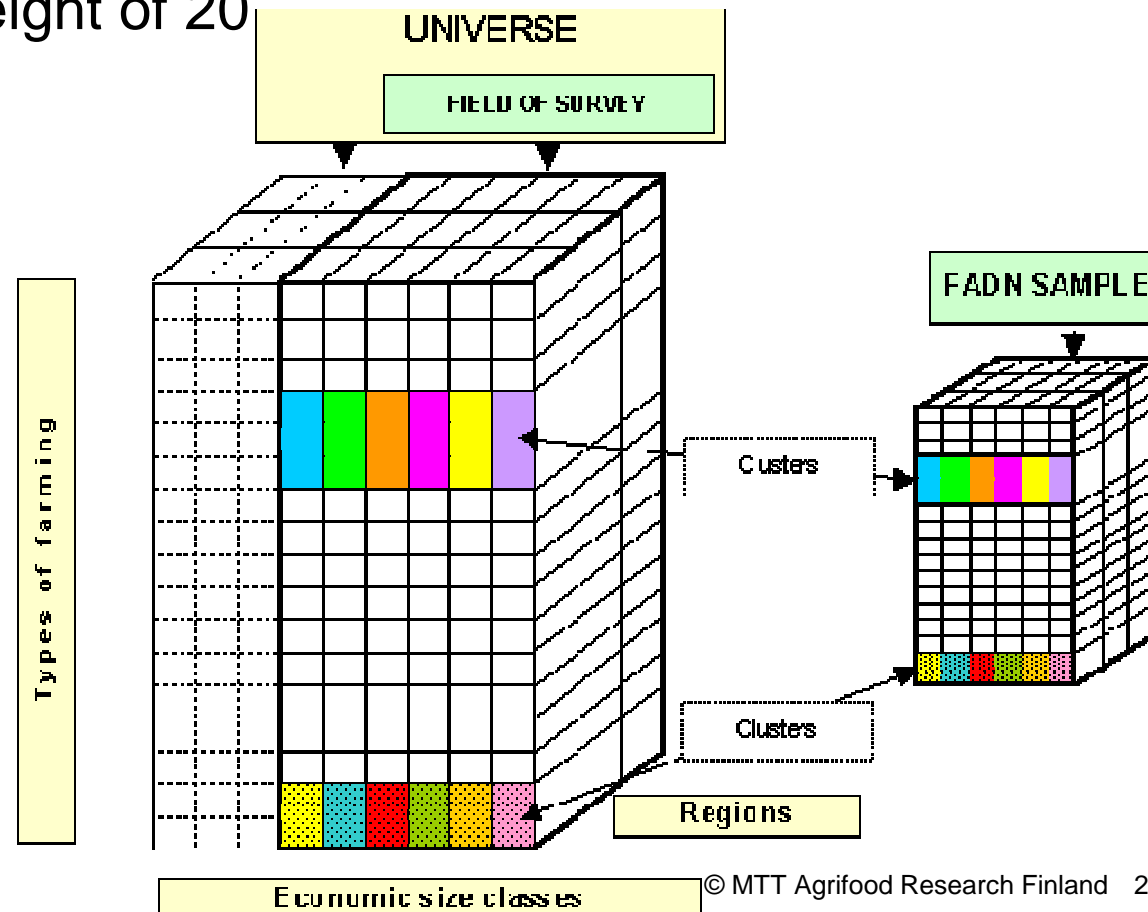
## Distribution of farms in sample

- Sample of about 1000 bookkeeping farms
- Total number of farms in Finland: 55 000
- Few small bookkeeping farms: 0-5 in three smallest classes
- Few bookkeeping farms in northern support areas: C2P: 25, C3: 50 and C4: 10



# FADN weights

- All weights are equal in the same cell
- E.g. 100 farms and 5 FADN farms in a cell: all FADN farms have a weight of 20



## Weight calibration in total calculation

- Adjust the FADN weights so that the number of farms and cultivation areas in certain classes match the true values known from other sources
- Represent all 55 000 farms
- Initial weights: FADN weights  $d$
- The weights  $w$  of the bookkeeping farms  $B$  are adjusted so that they change as little as possible but fulfill a set of constraints

$$\min_{w_i} \sum_{i \in B} (w_i - d_i)^2$$

- Numeric optimization using MATLAB & Optimization Toolbox

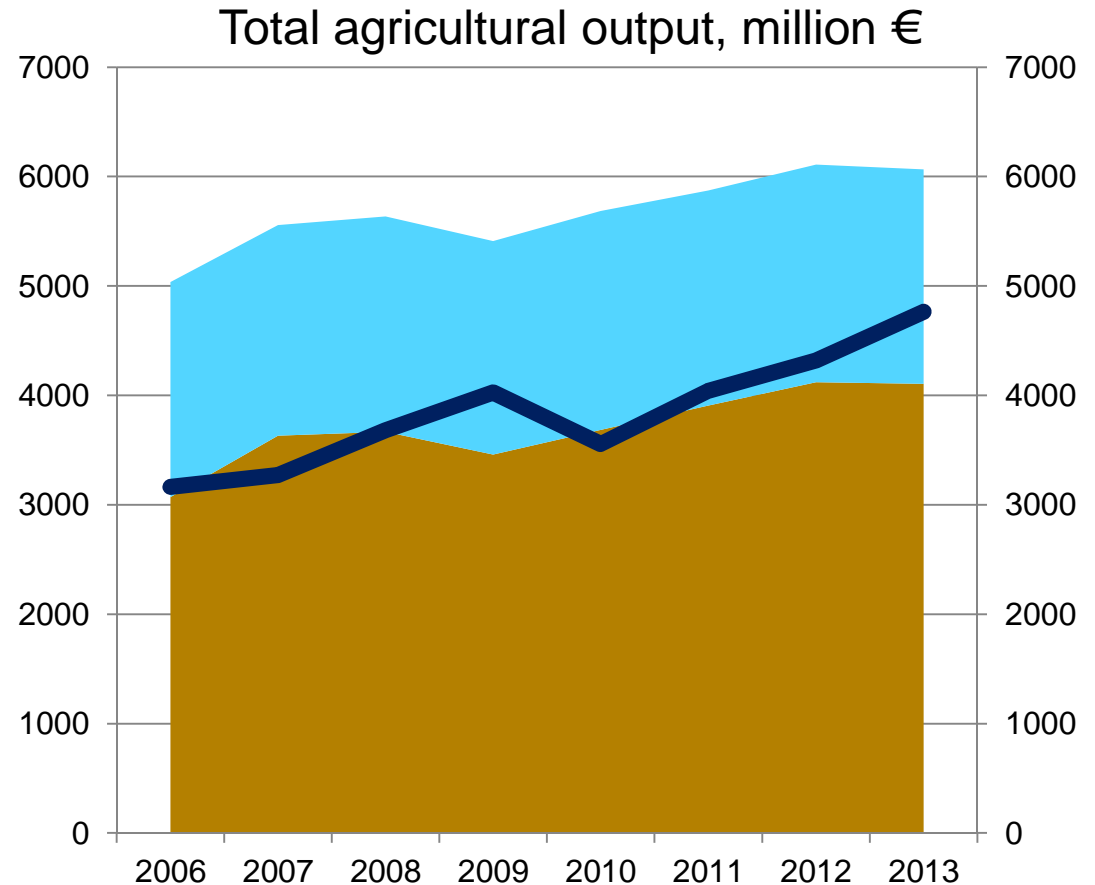
# Constraints in weight calibration

- UAA of each support area: A, B, C1, C2 (4 constraints)
- Total UAA of support areas C2P, C3, and C4
- Total number of farms in size classes 1-4 (economic size < 15 000 €)
- Number of farms in each size class: 5-9 (5 constraints)
- Total number of farms in size classes 10-14 (economic size ≥ 500 000 €)
- Number of farms in each type of farming: cereal farms; other crop farms; horticulture, indoor; horticulture, outdoor; dairy farms; cattle farms; sheep, goats and other grazing livestock; pig farms; poultry farms; non-classified (10 constraints)
- Number of farms in each support area: A, B, C1, C2 (4 constraints)
- Total number of farms in support areas C2P, C3, and C4
- No bookkeeping farm may have a weight below one



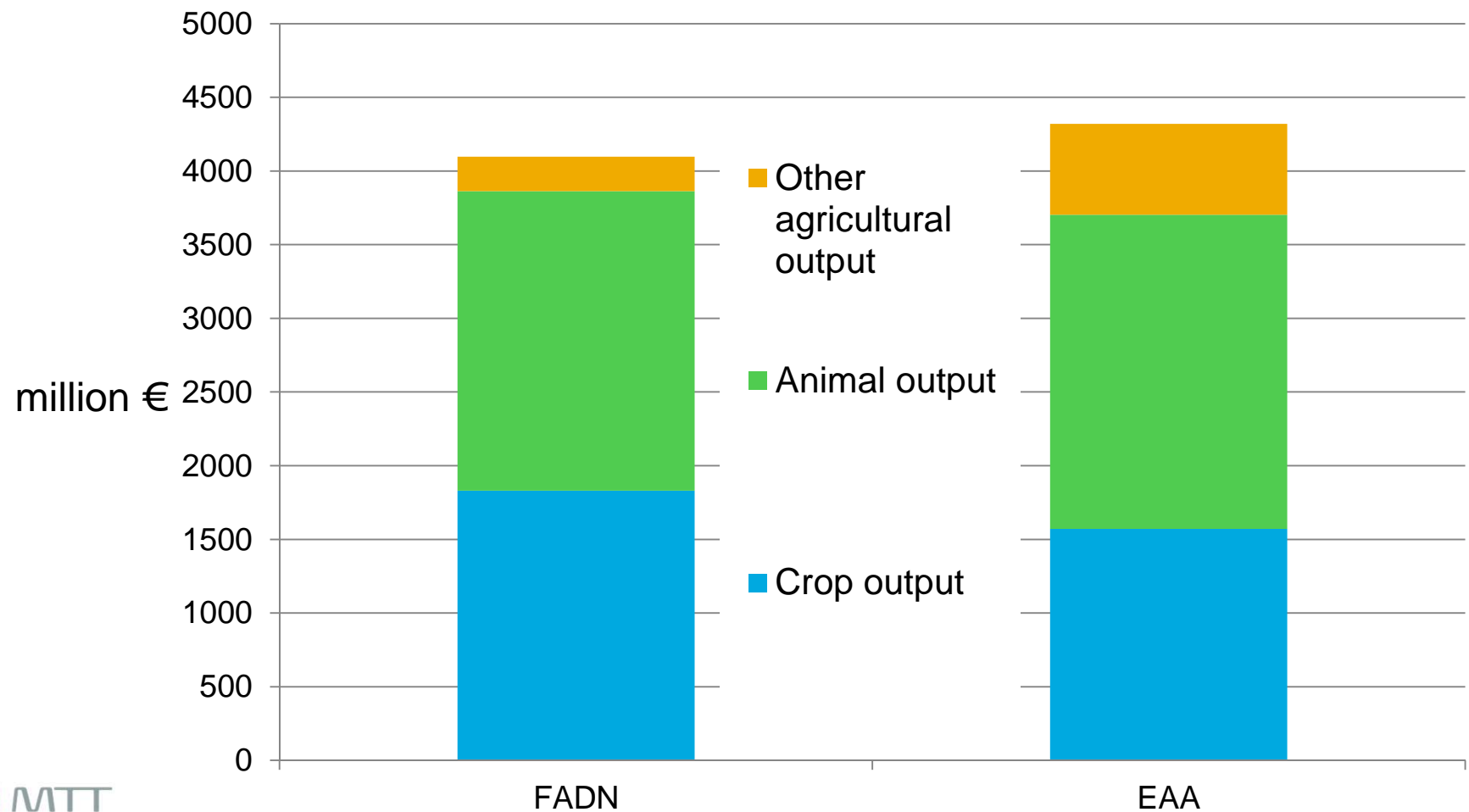
# Advantages of the calibration method

- Country-level results are good
- The procedure finds constraint satisfying weights every year without manual adjustments
- Comparison with economic accounts for agriculture (EAA) figures from Eurostat



# Advantages of the calibration method

- Agricultural output 2012: structure



# Difficulties in weight calibration

- Reliability of results of support areas need to be improved
- Distribution of farm types in support areas is not correct
- Distribution of farm sizes in support areas is not correct
- Distribution of farms sizes in farm types is not correct

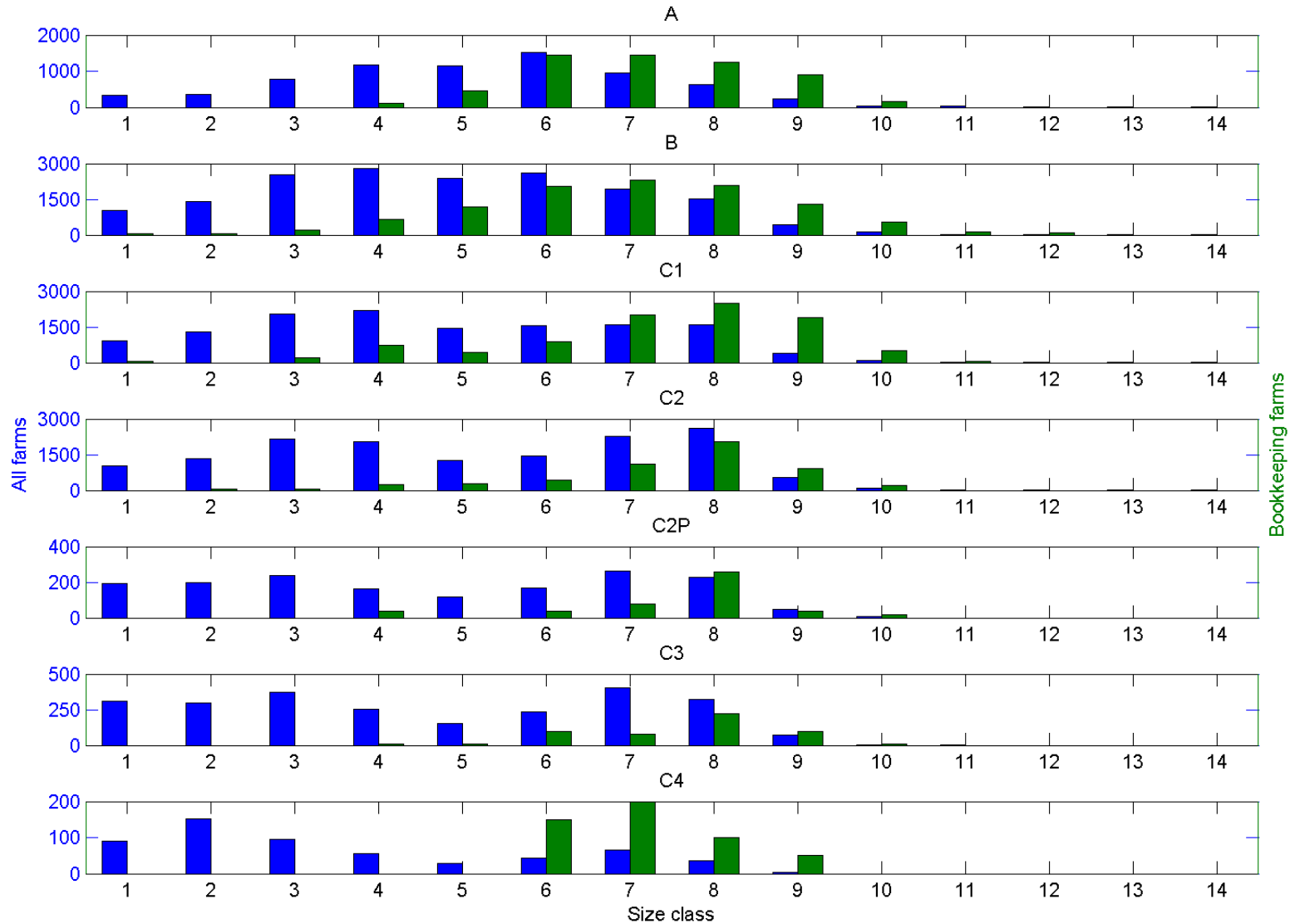
# Difficulties in weight calibration

- Some cells do not contain any farms
- We tried to have a constraint for the number of each type of farms in each support area, i.e. (50 constraints)
  - Cereal farms in support area A
  - ...
  - Cereal farms in support area C2
  - Cereal farms in support areas C2P, C3 and C4
  - Other crop farms in support area A
  - Other crop farms in support area B
  - ...
- Some types of farming had to be combined in some areas because there were too few bookkeeping farms
  - E.g., bookkeeping pig farms in support area C2 had to represent both the pig farms and poultry farms in that area

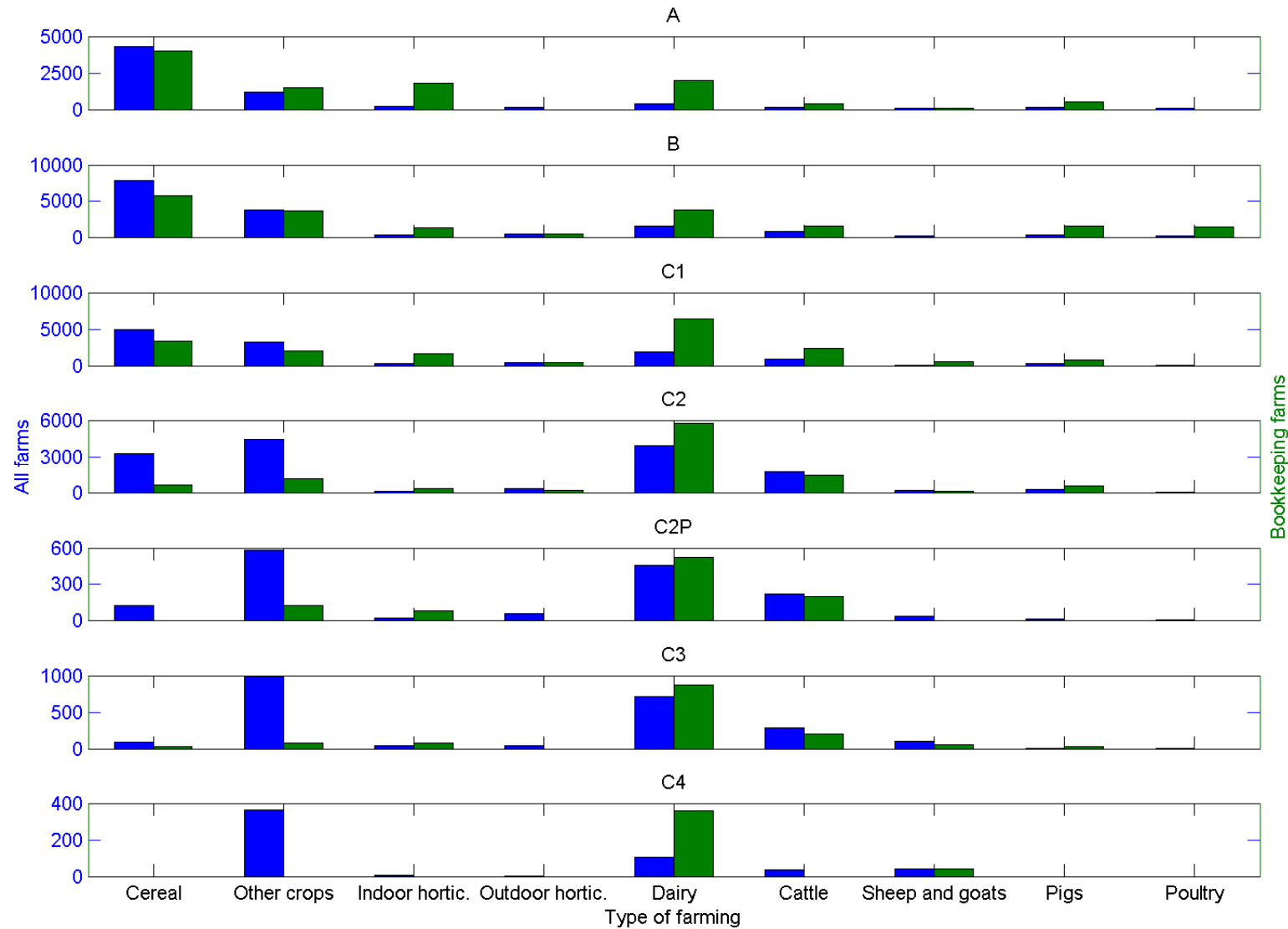
## Difficulties in weight calibration

- The distribution of bookkeeping farms changes every year
- A calibration system that has so far worked every year may not work next year
- Complexity of calibration increases this risk
- Ad hoc solutions may have to be invented when new data arrives
  - E.g., the last bookkeeping farm of its type quits in some area
  - Different combinations of types of farming in different years

# Farm size distribution in support areas



# Farm type distribution in support areas

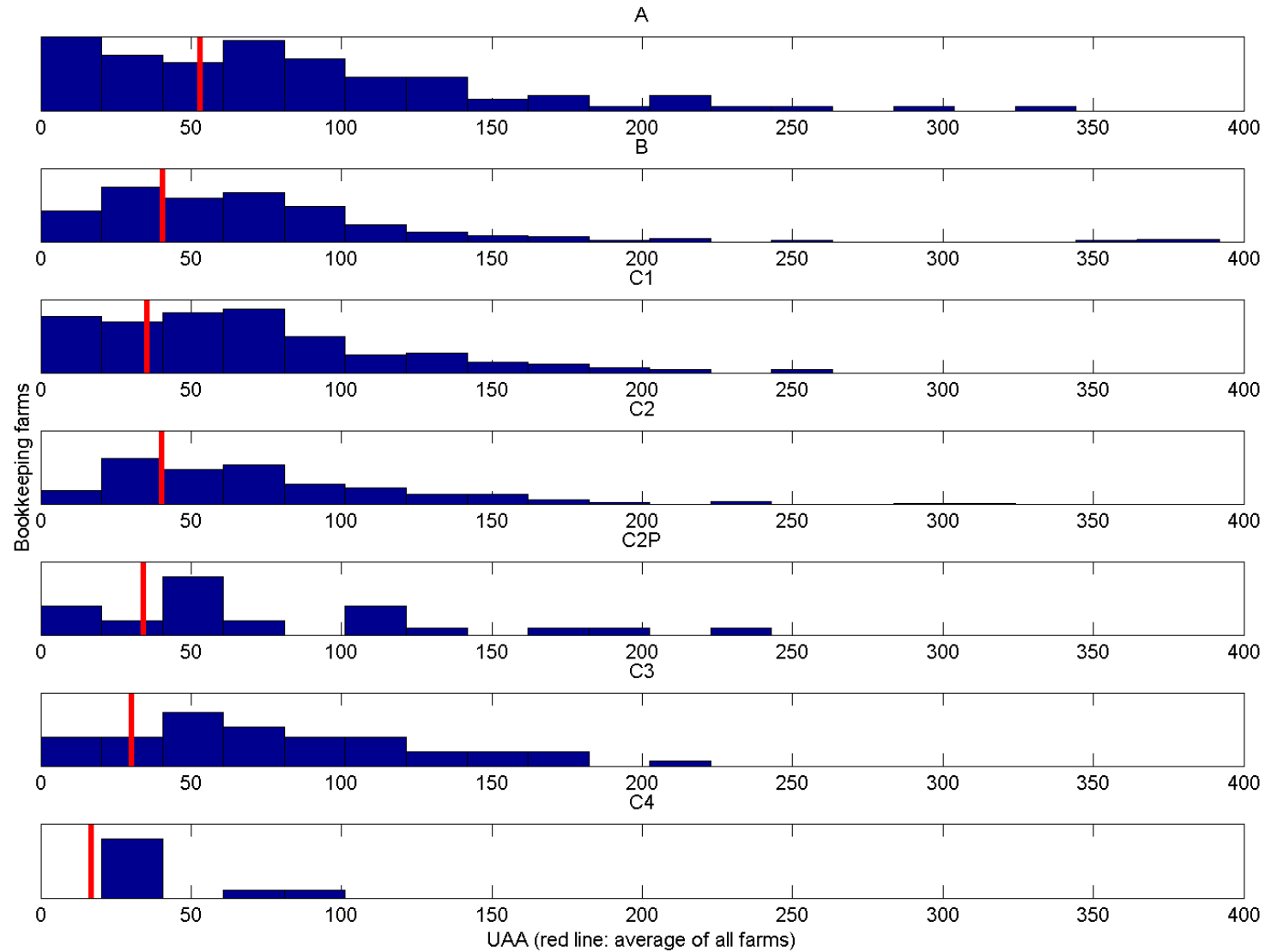


## Difficulties in weight calibration

- Only large bookkeeping farms in some support areas
- Example:
  - UAA of the smallest bookkeeping farm is 100 ha
  - Total UAA is 10 000 ha
  - Total number of farms is 500
- Impossible to fulfill both UAA and number of farms constraints
- To fulfill UAA constraint the weight of the smallest farm has to be about 100 -> too low number of farms
- To fulfill number of farms constraint the weight of the smallest farms has to be about 500 -> too large UAA: about 50 000 ha



# UAA distribution and average UAA



# Possible improvements

- Add new constraints to some support areas and production types
  - But how many? New constraints always increase the risk of failing to find a solution next year.
- Generate artificial farms to empty cells
  - Result is not a weighted sum of bookkeeping farms anymore
- Use a regression model for obtaining the results
  - Complexity of model decreases understandability of calculation

# Summary

- Total calculation gives a comprehensive picture of Finnish agriculture
- Country-level results are reliable
- Weights are calibrated so that a set of constraints is fulfilled
- More constraints are needed to improve spatial representation
- Difficulties with few farms and a lot of cells
- Difficulties with biased sample